

HOURLY ESTIMATES BY PROPOSAL TYPE

<i>Type</i>	<i>Hours</i>
Foundation Letter of Inquiry	6-8 Hours
Club / Association Grant Application (<i>Rotary, AAUW, etc</i>)	7-10 Hours
Small Foundation Grant Proposal (<i>local foundation, simplified process, ask usually \$5,000 or less</i>)	8-12 Hours
Medium Foundation Grant Proposal (<i>ask of \$5,000-\$25,000, more complex</i>)	15-25 Hours
Large Foundation Grant Proposal (<i>ask of \$25,000-\$50,000, complex application, multiple attachments, eg United Way Grants</i>)	30-50 Hours
Major Foundation Grant Proposal (<i>National, highly complex, high-level stewardship and org. financial requirements</i>)	60-80 Hours
State Grant Proposals and Responses to RFPs (<i>including federal pass through funds; e.g. CDBG, ESG</i>)	40-60 Hours
Federal Grant Applications and Responses to RFPs (<i>Single year grant, existing projects</i>)	50-70 Hours
Large Federal Grant Applications / Contracts Proposals / Responses to RFPs (<i>highly competitive, complex, multi-year, for large organization and/or new initiative</i>)	75-100 Hours

